



## Product Disclosure Statement

# Robeco Emerging Conservative Equity Fund (AUD)

### Class A

Dated: 5 March 2024

ARSN: 165 582 543 | APIR: ETL0381AU

### Responsible Entity:

Ironbark Asset Management (Fund Services) Limited  
ABN 63 116 232 154 | AFSL No. 298626  
Level 14, 1 Margaret Street, Sydney NSW 2000

### Investment Manager:

Robeco Hong Kong Limited  
Room 2707, 27/F, Man Yee Building,  
68 Des Voeux Road Central,  
Central, Hong Kong

### Contents

1. About Ironbark Asset Management (Fund Services) Limited	page 2
2. How the Robeco Emerging Conservative Equity Fund (AUD) works	page 2
3. Benefits of investing in the Robeco Emerging Conservative Equity Fund (AUD)	page 3
4. Risks of managed investment schemes	page 3
5. How we invest your money	page 5
6. Fees and costs	page 6
7. How managed investment schemes are taxed	page 8
8. How to apply	page 8

This product disclosure statement ('PDS') is a summary of the significant information relating to an investment in the Robeco Emerging Conservative Equity Fund (AUD) – Class A ('Fund') and contains references to other important information which is contained in the Additional Information Guide ('AIG'). As such, there are references to the AIG throughout this PDS. Definitions used in the AIG are also used in this PDS. A glossary of certain terms is set out in the AIG. This PDS relates to the class of units known as Class A. The Responsible Entity has issued different classes of units in the Fund and may in future issue other classes of units in the Fund. The Fund currently gains its investment exposure predominantly through its investment in the Robeco QI Emerging Conservative Equities, as sub-fund of the Robeco Capital Growth Funds SICAV ('Underlying Fund').

**You should consider both the information in this PDS and the AIG before making a decision about investing or holding or disposing your investment in the Fund. The information provided in this PDS is general information only and does not take account of your personal financial situation or needs. You should obtain financial advice tailored to your personal circumstances before making an investment decision, having regard to your objectives, financial situation and needs, as well as to assist with**

### Contact details

Ironbark is responsible for providing client services to the Fund. If you have an enquiry or would like more information, contact an Ironbark representative:

Phone: 1800 034 402  
Intl: +61 2 9135 0500

Email: [client.services@ironbarkam.com](mailto:client.services@ironbarkam.com)

Website: [www.ironbarkam.com](http://www.ironbarkam.com)

**determining whether you form part of the target market of the Fund. You should consider the Target Market Determination ('TMD') for the Fund available at [www.ironbarkam.com](http://www.ironbarkam.com) to ensure that you form part of the target market of the Fund.**

The offer of units under this PDS is available to persons receiving this PDS (electronically or otherwise) in Australia or New Zealand and does not constitute an offer or recommendation in any other jurisdiction, or to any person to whom it would be unlawful to make such an offer. If you receive this PDS in New Zealand you should read the important information in the 'Additional information for New Zealand investors' section in the AIG before making a decision, which is available at [www.ironbarkam.com](http://www.ironbarkam.com). The material relating to New Zealand investors may change between the time when you read this PDS and the day when you acquire the product.

The Responsible Entity and the Investment Manager, or any of their associated entities, or their affiliates, employees, agents or officers do not guarantee the success, repayment of capital or any rate of return on income or capital or the investment performance of the Fund. Past performance is not an indicator of future performance.

The PDS and AIG are available at [www.ironbarkam.com](http://www.ironbarkam.com) or you can request a free paper copy by contacting Ironbark. The PDS and the AIG may change between the time you read them and the time you acquire units in the Fund. You must ensure that you read the PDS and the AIG current at the date of your application.

**The information in this PDS is current as at the date of issue of the PDS. However, some information may change from time to time. Information that is not materially adverse to investors may be updated without notice. Updated information will be available at [www.ironbarkam.com](http://www.ironbarkam.com) or you can request a free copy (paper or electronic) by contacting Ironbark.**

If a change is considered materially adverse, the Responsible Entity will provide notice and issue a replacement PDS where required by law. Any replacement PDS will be made available at [www.ironbarkam.com](http://www.ironbarkam.com) or you can request a free paper copy.

## 1 About Ironbark Asset Management (Fund Services) Limited

### Responsible Entity

Ironbark Asset Management (Fund Services) Limited ABN 63 116 232 154 AFSL No. 298626 is the responsible entity of the Fund and issuer of this PDS ('Responsible Entity', 'we', 'us', 'our'), a wholly owned subsidiary of Ironbark Asset Management Pty Ltd ABN 53 136 679 420 AFSL No. 341020, collectively referred to as 'Ironbark', as the context requires.

Ironbark is an Australian incorporated company licensed to be a responsible entity, and holds an Australian financial services licence to operate registered managed investment schemes.

The Responsible Entity is bound by the Constitution and the Corporations Act. The Responsible Entity has lodged a compliance plan with ASIC which sets out the key measures which the Responsible Entity will apply to comply with the Constitution and the Corporations Act. The Responsible Entity has established a compliance committee with a majority of external members ('Compliance Committee'). The compliance plan is overseen by the Compliance Committee and is audited annually with the audit report being lodged with ASIC.

Ironbark and its related entities are a diversified financial services business providing solutions across asset management and wealth, as well as acting as responsible entity and trustee.

Through our strategic partnerships with international and Australian investment managers, Ironbark provides investment solutions across a diverse range of asset classes including Australian and international securities, alternative investments, domestic and global property securities, and fixed interest securities.

As at 31 December 2023, Ironbark and its related entities have over \$65.9 billion funds under management, trusteeship and advice.

### Investment Manager

The Responsible Entity has appointed Robeco Hong Kong Limited (Securities and Exchange Commission ('SEC') No. 801-78582) ('Robeco Hong Kong' or 'Investment Manager') as the investment manager of the Fund.

Robeco Hong Kong, where the Asia Pacific investment and management team is located, is part of ORIX Corporation Europe N.V. (until 31 December 2017 named Robeco Groep N.V. ('Robeco')) and has been the Asian regional headquarters since 2008. Robeco was founded in 1929 in Rotterdam, the Netherlands, and is a prominent global asset manager that as of September 2023 manages €176 billion globally. Robeco delivers investment solutions in a broad range of strategies through various subsidiaries. Robeco has specialised investment centers, sales and service teams in Europe, the United States, the Middle East and Asia.

### Consent

Robeco Hong Kong has given, and not withdrawn, its written consent to be named in this PDS in the form and context in which it is named and for the inclusion of information about it in this PDS and the AIG. Robeco Hong Kong has not authorised or caused the issue of, and takes no responsibility for, this PDS or the AIG, other than the inclusion of the information about Robeco Hong Kong.

### Other service providers

The Responsible Entity has appointed JPMorgan Chase Bank, N.A. (Sydney Branch) ABN 43 074 112 011 AFSL No. 238367 as the custodian and administrator to the Fund ('Custodian' or 'Administrator'). The Responsible Entity has appointed Link Market Services Limited ABN 54 083 214 537 as the provider of unit registry services to the Fund ('Unit Registry'). The Custodian or Unit Registry has no supervisory role in relation to the operation of the Fund and is not responsible for protecting your interests.

## 2 How the Robeco Emerging Conservative Equity Fund (AUD) works

The Fund is structured as a unit trust that is a managed investment scheme under the Corporations Act and is registered with ASIC. When you invest in the Fund you will be allocated a certain number of units and your money will be pooled together with other people's money. This pool of money will be used to acquire investments, in accordance with the Fund's investment strategy, that will be managed by the Investment Manager on behalf of all investors. Investors do not have day to day control over the operation of the Fund.

Investors receive units in the Fund when they invest in the Fund. Each unit gives investors an equal, beneficial interest in the Fund. However, it does not give the investor an interest in any particular asset of the Fund.

The Constitution allows the Responsible Entity to issue different classes of units. Different classes of units generally represent different levels of rights and interests.

### Units in the Fund

Generally, unit prices are calculated each Business Day. The unit price is calculated by taking the total market value of the assets of the Fund less the total value of the liabilities of the Fund ('net asset value' or 'NAV'), adjusted for the buy/sell spread divided by the total number of units on issue at the relevant valuation time.

When you invest, we issue you a number of units depending on the amount you invest. Similarly, when you withdraw from the Fund, we calculate your withdrawal proceeds by reference to the number and value of units you hold at the time of withdrawal.

The Responsible Entity determines the unit prices of the Fund based on the most recent valuation of assets, property and liabilities (which are determined at regular intervals appropriate to the nature of such assets, property and liabilities). Generally, the Fund's unit price will change as the market value of assets in the Fund rise or fall.

Unit prices will be available at [www.ironbarkam.com](http://www.ironbarkam.com). You can obtain a copy of the Responsible Entity's Unit Pricing Policy and Methodology and records of any exercise of such discretions under the Unit Pricing Policy and Methodology, free of charge by contacting the Responsible Entity.

### Applying for units

You can acquire units by completing an Application Form. The minimum investment amount for the Fund is \$20,000.

Units are generally issued after the completed Application Form and application money has been received and accepted by Unit Registry on behalf of the Responsible Entity. If your application has been received and accepted by 2.00pm on a Business Day ('Cut-off Time'), your units will generally be issued based on the unit price for that Business Day. If your application is received after Cut-off Time, it will be considered as being received the following Business Day. All times quoted in this PDS are Sydney time (unless otherwise specified).

The Responsible Entity can accept or reject any application for units at its discretion and is not required to give any reason or grounds for such a refusal.

You can make additional investments into the Fund at any time by completing an additional investment form, which is available at [www.ironbarkam.com](http://www.ironbarkam.com) or by submitting a written instruction in the format advised by Unit Registry. The minimum additional investment into the Fund is \$1,000.

### Withdrawing your investment

Investors of the Fund may request to withdraw some or all of their investment by either completing a withdrawal form available online at [www.ironbarkam.com](http://www.ironbarkam.com) or by providing a written instruction in the format advised by Unit Registry.

Withdrawal requests can be made daily and must be received and accepted by 2.00pm on a Business Day for you to receive that day's withdrawal price. A minimum withdrawal amount of \$0 applies.

The minimum account balance is \$10,000. The Responsible Entity reserves the right to waive this requirement and allow for balances below \$10,000. Should a withdrawal bring your account balance below \$10,000, the Responsible Entity reserves the right to assume and facilitate a full withdrawal of your account. While the Fund is liquid, withdrawals will usually be paid to your nominated bank account within 10 Business Days.

**You can fax your withdrawal request to +61 2 9287 0305 or mail to:**

Ironbark Asset Management (Fund Services) Limited  
C/- Link Market Services Limited  
Locked Bag 5038, Parramatta NSW 2124

### Access to your money

If the Fund is suspended, restricted or there is a freeze on withdrawals, Unit Registry will not process withdrawal requests within the usual period. Any decisions whether to process withdrawals or partial withdrawals will be made in the best interests of investors as a whole and in accordance with the Constitution.

During a distribution period and financial year end, there may be delays in processing your application and withdrawal requests and you may not be able to withdraw your investment within the usual timeframe.

### Distributions

Any income distributions are generally paid annually. The distributions are calculated based on the Fund's distributable income at the end of each distribution period ending 30 June, and paid to investors in proportion to their unitholding. Subject to the law, Ironbark may change the distribution frequency without notice.

Investors can elect to have their distribution reinvested or paid to a nominated bank account. Investors who do not indicate a preference will have their distributions automatically reinvested. Investors will still be subject to tax on any distribution even if they elect to reinvest. There is no buy/sell spread with reinvestment of distributions.

### Transferring units

You may transfer units in the Fund to another person, by completing an Australian Standard Transfer Form available online at [www.ironbarkam.com](http://www.ironbarkam.com) with the consent of the Responsible Entity.

### Indirect investors

The Responsible Entity authorises the use of this PDS for investors who wish to access the Fund indirectly through an investor directed portfolio service, a master trust, wrap account, investor directed portfolio service-like scheme or similar arrangement ('IDPS') by directing the IDPS operator to acquire units on your behalf. If you do so, you will need to complete the relevant forms provided by the IDPS operator. The IDPS operator's withdrawal conditions determine when you can withdraw. The Responsible Entity is not responsible for the operation of any IDPS. Your rights as an Indirect Investor should be set out in the disclosure document issued by the IDPS operator and you should read the disclosure document for that IDPS together with this PDS prior to investing.

You should read the important information about applications, distributions, withdrawals and transfers before making a decision. Go to the 'How the Funds work' section of the AIG, which is available at [www.ironbarkam.com](http://www.ironbarkam.com).

The material relating to applications, distributions, withdrawals, and transfers may change between the time when you read this PDS and the day when you acquire the product.

## 3 Benefits of investing in the Robeco Emerging Conservative Equity Fund (AUD)

### Significant features and benefits

Significant features and benefits of investing in the Fund include:

- Access to Robeco's investment management expertise;
- Proven track record of Robeco's Investment team;

- Improved environmental footprint compared to the benchmark;
- Diversification when employed in conjunction with other asset classes and investment styles; and
- Potential to obtain enhanced risk / return outcomes.

## 4 Risks of managed investment schemes

**All investments are subject to risk.** Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk.

Selecting the investments that best match your investment needs and timeframe is crucial in managing this risk.

When considering your investment decision, it is important to understand that:

- the value of investments will go up and down;
- returns are not guaranteed;
- you may lose all or part of your investment;
- past performance is not an indicator of future performance;

- laws and regulations affecting investments may change; and
- the appropriate level of risk will vary, depending on age, investment timeframe, other assets held and your risk tolerance levels.

Your financial adviser can help you determine whether the Fund is an appropriate investment based on the above factors.

The Responsible Entity has set out below a list of significant risks that may affect your investment in the Fund. These risks are not exhaustive and there could be other risks that may adversely affect the Fund. See the AIG for additional risks.

We do not guarantee the liquidity of the Fund's investments, repayment of capital, any rate of return or the Fund's investment performance. The value of the Fund's investments will vary. You may lose money by investing in the Fund and your investment in



the Fund may not meet your objectives. The level of returns will vary and future returns may differ from past returns.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal

financial advice, you should contact a licensed financial adviser.

## Significant risks of investing in this Fund

Particular risks associated with the Fund include the following:

### Chinese A-shares risk

The Underlying Fund might invest in China A-shares via RMB Qualified Foreign Institutional Investor (RQFII) and/or Qualified Foreign Institutional Investor (QFII) and/or Stock Connect programmes which may entail additional clearing and settlement, regulatory, operational and counterparty risks. Investments in China A-shares using QFII and/or RQFII carry increased risks. The Underlying Fund's ability to make the relevant investments or to fully implement or pursue its investment objective and strategy is subject to the applicable laws, rules and regulations (including restrictions on investments and repatriation of principal and profits) in the People's Republic of China (PRC), which are subject to change and such change may have potential retrospective effect.

Further details on Chinese A-shares risk are found in section 3 of the AIG.

### Currency risk

The Underlying Fund will invest in global securities, which are denominated in foreign currencies that will give rise to foreign currency exposure. This means that the Australian dollar value of these investments will vary depending on changes in the exchange rate. A fund that has currency risk may be adversely affected by this foreign currency exposure. For example, if the Australian dollar rises, the value of international investments expressed in Australian dollars can fall. The Underlying Fund's foreign currency exposures are not hedged back to Australian dollars.

### Emerging market securities risk

Some of the Underlying Fund investments may be in emerging markets. Investments in emerging markets may involve a higher than average risk. In particular, emerging markets may have,

- less government supervision of stock exchanges;
- less rigorous financial reporting, auditing and disclosure requirements;
- less reliable or efficient trading and settlement systems;
- less liquid or efficient markets, making it more difficult to buy and sell securities;
- greater restrictions on foreign investments; or
- greater government involvement or influence on a country's economy and investment returns of companies.

The above emerging market characteristics could result in a lower level of investor protection and higher risk of incurring losses as compared to investing in more developed markets.

### ESG strategy and policies risk

The use of ESG criteria and exclusionary screens may affect the Underlying Fund and the Fund's investment performance and, as such, the Underlying Fund and the Fund may perform differently compared to similar funds that do not use such criteria. The Manager has developed its own policies and processes to manage and implement its ESG screening and

criteria. There is a risk that these policies and processes are not drafted comprehensively, or updated in a timely manner to reflect an ESG development, or that there is a system or human error or oversight which impacts the correct implementation of the policy or process. Each of these risks, if realised, may impact the ESG credentials of the Fund or Underlying Fund.

### International investment risk

If the Underlying Fund has exposure to international financial products additional risks may apply. These include:

- differences between countries relating to accounting, auditing, financial reporting, taxation, government regulation, securities exchanges and transactional procedures;
- foreign markets may have different levels of liquidity, pricing availability, settlement and clearance procedures;
- regulations, restrictions and sanctions may be imposed by governments or international bodies; and
- investment returns from international investments are affected by exchange rate fluctuations.

See currency risk for further details.

### Underlying Fund risk

The Fund may implement some or all of its investment strategy through an investment in the Underlying Fund. The Fund and the Underlying Fund are managed as separate entities, with separate investment objectives and investment strategies. No guarantee can be given that the underlying fund will meet its investment objective, continue to be managed according to its current investment strategy or be open to investments in the future. Changes to the Underlying Fund may be made without unitholder approval. Should the Underlying Fund change its investment objective or investment strategy, we will review such changes with consideration to the investment objective and strategy of the Fund. Further, if the Underlying Fund were to be suspended, closed or terminated for any reason, the Fund would be exposed to those changes.

Risks associated with managed investment schemes generally are set out in the AIG. These include, but are not limited to: Chinese A-shares risk, climate change risk, counterparty risk, credit risk, cyber risk, derivative risk, distribution risk, force majeure risk, fund risk, fund of fund risk, inflation risk, interest rate risk, investment manager risk, liquidity risk, market risk, operational risk and regulatory and tax risk, securities lending risk and structural risk.

You should read the important information about risks before making a decision. Go to the 'Risks of managed investment schemes' section of the AIG, which is available at [www.ironbarkam.com](http://www.ironbarkam.com).

The material relating to risks may change between the time when you read this PDS and the day when you acquire the product.

## 5 How we invest your money

**Warning:** Before choosing to invest in the Fund you should consider the likely investment return, the risks of investing and your investment time frame.

### Investment objective<sup>1</sup>

The Fund aims to achieve capital growth equal to, or greater than the Benchmark with lower volatility over the long-term by investing globally in listed securities of companies having their registered office or exercising a preponderant part of their economic activities in emerging countries through the Underlying Fund.

### Benchmark

MSCI Emerging Markets NR Index (AUD unhedged) ('Benchmark')

### Suggested investment timeframe

The suggested timeframe for investment in the Fund is at least 5 to 7 years.

### Risk level

High. Emerging markets can exhibit a high level of investment volatility over the investment horizon and therefore investors could face the risk of loss. Investment in the Fund has the potential to provide investors with enhanced market returns over the medium to longer term. Refer to section 4 of this document for more information on the significant risks for the Fund.

### Investor suitability

The Fund may suit investors looking for exposure to emerging market equities with at least a 5-to-7-year investment timeframe and a high-risk tolerance. The Fund may also be suitable for investors who want ESG considerations to be a binding element within the investment process.

### Investment style and approach

The Underlying Fund is managed in accordance with Robeco's conservative equity investment philosophy. The Underlying Fund will invest globally in listed securities of companies having their registered office or exercising a preponderant part of their economic activities in emerging countries. The conservative equity strategy's objective is to achieve a long-term full cycle performance equal to or greater than the market index with a lower volatility. Hence the strategy aims to maximise the return-risk ratio in the portfolio.

### Asset Allocation

The Fund will be primarily invested in the Underlying Fund and will hold cash and cash equivalents for liquidity purposes. The Underlying Fund may invest in equities, convertible bonds,

securities issued and/or guaranteed by government, public or local authority with a minimum rating of investment grade, non-government bonds, units of UCITS and/or other UCIs, derivatives, cash and cash equivalents.

We reserve the right to terminate the Fund or change the Fund's investment objectives (including the Benchmark, asset allocation and investment style and approach) and/or replace the Investment Manager at any time, in some instances, without prior notice. We will inform investors of any material changes to the Fund.

### Labour, environmental, social and ethical ('ESG') considerations

The Underlying Fund applies ESG considerations, which are systematically integrated in the highly disciplined investment process. This seeks to ensure that the overall portfolio has higher exposure to more sustainable stocks whilst seeking to avoid stocks with very poor sustainability characteristics. In addition, stocks with corporate governance issues or stocks that have major litigation or regulatory risk may be excluded from the investable universe. Moreover, the environmental footprint of the Underlying Fund is improved by restricting the greenhouse gas emissions, water use and waste generation. As a result, stocks with relatively low footprints have a higher probability of being selected in the portfolio compared to stocks with poor environmental footprints. Alongside ESG integration, Robeco has an exclusion policy and conducts proxy voting and engagement activities. Additional information on the Investment Manager's ESG process is set out in the 'How we invest your money' section of the AIG.

You should read the important information about how we invest your money before making a decision. Go to the 'How we invest your money' section of the AIG, which is available at [www.ironbarkam.com](http://www.ironbarkam.com).

The material relating to how we invest your money in the AIG may change between the time when you read this PDS and the day when you acquire the product.

<sup>1</sup> The investment objective is not intended to be a forecast. It is merely an indication of what the Fund aims to achieve over the longer term on the assumption that markets remain relatively stable throughout the investment term. The Fund may not be successful in meeting this objective. Returns are not guaranteed.

## 6 Fees and costs

### DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole. Taxes are set out in another part of this document.

You should read all the information about fees and costs because it is important to understand their impact on your investment. Information in the following table can be used to compare costs between different managed investment schemes.

#### Fees and costs summary

#### Robeco Emerging Conservative Equity Fund (AUD) – Class A

Type of fee or cost <sup>1,2</sup>	Amount <sup>3</sup>	How and when paid
<b>Ongoing annual fees and costs</b>		
<i>Management fees and costs</i> The fees and costs for managing your investment	Management fees and costs of 0.9100% p.a. comprised of: 1. Management fee of 0.9000% p.a. of the NAV <sup>4</sup> . 2. Estimated indirect management fees and costs* of 0.0100% p.a. of the NAV. 3. Expense recovery of 0.0000% p.a. of the NAV.	1. Calculated on the NAV of the Fund and accrued daily and reflected in the unit price. The fee is paid monthly in arrears from the assets of the Fund. 2. Indirect costs are variable and generally deducted from the assets of the Fund as and when incurred. They are reflected in the unit price. 3. Expense recoveries are generally deducted from the assets of the Fund as and when incurred and reflected in the unit price of the Fund.
<i>Performance fees</i> Amounts deducted from your investment in relation to the performance of the product	Nil	Not applicable.
<i>Transaction costs*</i> The costs incurred by the scheme when buying or selling assets	Estimated to be 0.0905% p.a. of the NAV.	These costs are expressed net of any amount recovered by the buy-sell spread and are generally deducted from the assets of the Fund as and when incurred.
<b>Member activity related fees and costs (fees for services<sup>2</sup> or when your money moves in or out of the scheme)</b>		
<i>Establishment fee</i> The fee to open your investment	Nil	Not applicable.
<i>Contribution fee</i> The fee on each amount contributed to your investment	Nil	Not applicable.
<i>Buy-sell spread</i> An amount deducted from your investment representing costs incurred in transactions by the scheme	Nil	Not applicable.
<i>Withdrawal fee</i> The fee on each amount you take out of your investment	Nil	Not applicable.
<i>Exit fee</i> The fee to close your investment	Nil	Not applicable.

## Fees and costs summary

### Robeco Emerging Conservative Equity Fund (AUD) – Class A

Switching fee The fee for changing investment options	Nil	Not applicable.
--	-----	-----------------

<sup>1</sup> Unless otherwise stated, all fees quoted in this PDS are quoted on a GST inclusive basis, net of any reduced input tax credits.

<sup>2</sup> Additional fees may apply. Refer to 'Additional explanation of fees and costs' in this section for more information.

<sup>3</sup> These amounts reflect the Responsible Entity's reasonable estimate at the date of this PDS based on the costs incurred in the previous financial year.

<sup>4</sup> The management fee can be negotiated with Wholesale Clients. Refer to 'Differential fees' section below under the heading 'Additional explanation of fees and costs'.

\*Any item marked with an asterisk (\*) is an estimate.

## Example of annual fees and costs for the Robeco Emerging Conservative Equity Fund (AUD) – Class A

This table gives an example of how the ongoing annual fees and costs for the Robeco Emerging Conservative Equity Fund (AUD) – Class A can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

EXAMPLE - Robeco Emerging Conservative Equity Fund (AUD) – Class A		BALANCE OF \$50,000 WITH A CONTRIBUTION OF \$5,000 DURING YEAR
Contribution fees	Nil	For every additional \$5,000 you put in you will be charged <b>\$0</b>
<b>PLUS</b> Management fees and costs <sup>1*</sup>	0.9100% p.a.	<b>And</b> , for every \$50,000 you have in the Robeco Emerging Conservative Equity Fund (AUD) – Class A you will be charged or have deducted from your investment <b>\$455</b> each year
<b>PLUS</b> Performance fees	0.0000% p.a.	<b>And</b> , you will be charged or have deducted from your investment <b>\$0</b> in performance fees each year
<b>PLUS</b> Transaction costs*	0.0905% p.a.	<b>And</b> , you will be charged or have deducted from your investment <b>\$46</b> in transaction costs each year
<b>EQUALS</b> Cost of Robeco Emerging Conservative Equity Fund (AUD) – Class A*		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: <b>\$501<sup>2</sup></b> <b>What it costs you will depend on the investment option you choose and the fees you negotiate</b>

<sup>1</sup> The management fees and costs reflect the Responsible Entity's reasonable estimate at the date of this PDS for the current financial year. Returns are not guaranteed.

<sup>2</sup> Additional fees may apply. This example does not take into account other fees and costs that may apply. Please refer to the 'Additional explanation of fees and costs' in this section and the AIG for an explanation of all additional fees and costs that may apply to you.

\*Any item marked with an asterisk (\*) is an estimate.

When calculating ongoing annual fees and costs in this table, the law says we must assume that the value of your investment remains at \$50,000 and the Robeco Emerging Conservative Equity Fund (AUD) – Class A value does not fluctuate. The example above assumes that the \$50,000 is invested for the entire year, the value of the investment is constant over the year and that the additional \$5,000 is invested at the end of the year. Therefore, management fees and costs are calculated using the \$50,000 balance only. Ongoing fees and costs actually incurred will depend on the market value of your investment and the timing of your contributions (including any reinvestment of distributions). The example assumes no abnormal expenses are incurred, no service fees are charged and that fees are not individually negotiated. Any adviser fees payable are in addition to the fees described in this table. Contact your financial adviser for information about any adviser fees that may apply. Totals may appear incorrect due to rounding.

**Warning:** Additional fees may be paid to a financial adviser if a financial adviser is consulted, refer to the Statement of Advice provided by the financial adviser in which details of the fees are set out.

## Additional explanation of fees and costs

### Differential fees

We may negotiate different fee arrangements, such as fee rebates, waivers or reductions, with Wholesale Clients. Such arrangements would be subject to individual negotiation and compliance with the legal and regulatory requirements.

### Changes to fees

We may introduce or change fees in this PDS (including increasing fees up to the maximum set out in the Constitution) without your consent. However, we won't increase our management fees or the basis for charging our performance fees, or introduce any new fees, without giving you at least 30-days' written notice. Management costs, actual performance fees charged and transaction costs may vary each year without notice.

### ASIC fee calculator

To calculate the effect of fees and costs on your account balance, you can use the calculator provided by ASIC at [www.moneysmart.gov.au](http://www.moneysmart.gov.au).

You should read the important information about fees and costs before making a decision. Go to the 'Fees and costs' section of the AIG, which is available at [www.ironbarkam.com](http://www.ironbarkam.com).

The material relating to fees and costs may change between the time when you read this PDS and the day when you acquire the product.

## 7 How managed investment schemes are taxed

**Warning:** Investing in the Fund is likely to have tax consequences. Australian tax laws are complex and subject to change. The tax comments below are only relevant for Australian resident investors that hold their interests in the Fund on capital account. Further, they may not be relevant for investors that are subject to special tax rules such as banks, insurance companies, managed investment trusts, tax exempt organisations and dealers in securities. We strongly advise you to seek professional tax advice before making a decision to invest.

The Fund is an Australian resident for tax purposes and does not pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Fund to which they become presently entitled or for tax on

any income and capital gains attributed to them under the Attribution Managed Investment Trust ('AMIT').

You should read the important information about taxation for both Australian and New Zealand investors before making a decision. Go to the 'How managed investment schemes are taxed' and the 'Additional information for New Zealand investors' sections of the AIG, which is available at [www.ironbarkam.com](http://www.ironbarkam.com).

The material relating to taxation in the AIG may change between the time when you read this PDS and the day when you acquire the product.

## 8 How to apply

### Paper form application

You can complete a paper Application Form that is available by contacting Ironbark. Upon completion of the paper form, mail your application along with necessary certified supporting documents to the Unit Registry at the following address: Ironbark Asset Management (Fund Services) Limited C/- Link Market Services Limited Locked Bag 5038, Parramatta NSW 2124

### Application money

Application monies can be transferred electronically or by cheque by:

- attaching your cheque payable to 'Ironbark as Trustee for Robeco Apps<name of investor>', or
- making payment by direct deposit (see details in the Application Form).

Please note that cash cannot be accepted. Retail Clients are entitled to a 14-day cooling-off period for their initial investment in the Fund should they change their mind about their investment in the Fund and request the return of their money in writing. Generally, the cooling-off period is for 14 days from the earlier of the time your investment is confirmed, or the end of the fifth Business Day after your units are issued.

### Who can invest?

Investors can be individuals, joint investors, trusts, clubs and associations, partnerships and companies or the trustee(s) of a self managed superannuation fund. Applicants who are individuals must be 18 years of age or over. Investors investing through an IDPS should use the application form provided by the operator of the IDPS.

### Enquiries and complaints

If you have any enquiries regarding the Fund, please contact Ironbark at [client.services@ironbarkam.com](mailto:client.services@ironbarkam.com) for more information. The dispute resolution process described in this offer document is only available in Australia and is not available in New Zealand.

Ironbark has an established procedure for dealing with complaints. If an investor has a complaint, they can contact the Responsible Entity during business hours, using contact details provided in this PDS. If you make a complaint to us, the complaint will be acknowledged, and we will use reasonable endeavours to resolve your complaint within 30 days.

If an issue has not been resolved to your satisfaction, you can lodge a complaint with the Australian Financial Complaints Authority ('AFCA'):

Online: [www.afca.org.au](http://www.afca.org.au)  
Email: [info@afca.org.au](mailto:info@afca.org.au)  
Phone: 1800 931 678  
Mail: Australian Financial Complaints Authority  
GPO Box 3, Melbourne VIC 3001

AFCA provides fair and independent financial services complaint resolution that is free to consumers.

If you are investing through an IDPS, then enquiries and complaints should be directed to the operator of the IDPS.

You should read the important information about cooling off before making a decision. Go to the 'Other information' section of the AIG, which is available at [www.ironbarkam.com](http://www.ironbarkam.com).

The material relating to cooling off in the AIG may change between the time when you read this PDS and the day when you acquire the product.